apartments for metropolitans



as at 2020-03-31

metropolitan cities grow faster population growth past 10 years



countries

metropolitan cities

sources: Statistics Sweden, Statistics Denmark, Statistics Canada, INSEE, Office for National Statistics, Statistiches Bundesamt, 2 US Census Bureau, London data store and several local Bundesländer statistics offices.

focus on metropolitan cities

reduced risk of vacancy, faster income growth



very walkable locations

reduces risk of vacancy, faster income growth



50010

- 90-100 walker's paradise
- 70-90 very walkable
- 50-70 somewhat walkable
- 0-50 car dependent

"Walk score measures walkability from 0 to 100 based on walking routes to destinations such as grocery stores, schools, parks, and retail."

www.walkscore.com







luxury: 0 %

A+ locations extraordinary buildings, extraordinary service



London Kensington

prime: 50%

A+ to B+ locations soulful, attractive buildings



Holländische Reihe Hamburg Ottensen

acquired 2008

mid: 35%

B+ to B locations regular buildings

entry: 15%

B to B- locations regular buildings, "Plattenbau"



C+ to C "Platter



discount: 0 %



Brettnacher Straße Berlin Zehlendorf

acquired 2007

Greta-Garbo-Straße Berlin Pankow

acquired 2013

Stockholm

Fittja

prime 50 percent of portfolio

Stockholm Södermalm

F

FIF

LIE

TANTAS TALAND S G CIMBON

New York Brooklyn -----

Berlin Schöneberg

FR E

IP

1

Paris 5th District

mid 35 percent of portfolio

T

F

F

Berlin Toronto Wedding The Beac

Hamburg Horn



0

1

1

. 23

10

3

entry 15 percent of portfolio

Berlin Lichterfelde

Washington Falls Church **Malmö** Almgården

IL DIA





NIT

almost half of portfolio upgraded



12

upgrading is profitable and optional policy: upgrade when yield is above 6 percent

need 3 to 5 percent



optional 47 to 49 percent

upgraded 48 percent



in crisis yearly free funds EUR 150 million

EUR million	outcome 2019	crisis ¹ 2019	crisis ¹ pro-forma ² 2020
EBITDA financial expenses	227 -115	227 -115	274 -109
funds from operations	112	112	165
capital expenditures ³	-468	-15	-15
free funds	-356	97	150
capital expenditures EUR per sqm	-120	-5	-5

1. a "crisis" means a situation where the Group's ability to raise new funding is limited

2. based on rent levels, real vacancy rate, interest rates at 2019-12-31

3. EUR 15 million of capital expenditures is needed, the remaining part is voluntary

80 percent of portfolio below market rent the reason is rent control



in-place rent 54 percent below market rent main reason is rent control

average monthly rent, 1,299 54% 1,039 24% 841 rent in-place new lettings market rent

EUR

potential additional income EUR 140 million¹

EUR million



¹ excluding construction of new apartments and market rent potential if de-regulation ² not including apartments vacant at 2020-03-31

rapid growth in income like-for-like

percent



development vacancy

percent



like-for-like

real vacancy stable around 1 percent real vacancy excludes vacancy due to upgrades and disposals

percent



loan-to-value 37 percent 2020-03-31



loan-to-value 37 percent policy: max 40 percent from 2020

percent



debt maturities

EUR million



duration, years*

cash sources EUR 447 million larger than cash uses

EUR million



average debt maturity 5.5 years

fixed interest term 4.7 years

years



interest rate 2.41 percent

percent



interest coverage ratio 9.3 times policy: minimum 2.0 excluding realized gains from 2020



finance policy

	policy	2020-03-31
rating	min BBB strive for BBB+	BBB
interest coverage ratio	min 2.0	2.2
loan-to-value	max 40 percent	37 percent
unencumbered asset ratio	min 150 percent	202 percent
liquidity, EUR million	300	820
cash uses to cash sources	min 1.0	1.8



Akelius foundation

business policy

- residential real estate
- stable countries
- min BBB rating
- min 51 percent of shares in Akelius Residential Property AB

purpose

- charity, SOS Children's Villages
- research, residential real estate



Swedish foundation donates €11M for longterm SOS Gaza project



SOS Children's Villages receives large donation for work in Haiti from Swedish businessman Roger Akelius



Akelius Foundation







EUR 90 million

EUR 30 million

EUR 15 million

EUR 3 million

safety first

